



NSHBA NEWS

February/March 2020

UPCOMING EVENTS:

- March 5th, 2020
NSHBA Annual
Legislative Dinner
Wilderness Ridge Lodge
Lincoln, NE
- June 12, 2020
NSHBA Golf Event
Awarii Dunes
Kearney

Trump removes environmental protections for streams, wetlands

The president has made it a priority to roll back clean-water protections since his first weeks in office, calling the rules an unnecessary burden on businesses.

[Read more](#)

In a Big Splash for Housing, EPA Chief Announces New Water Rull at IBS

"The Navigable Waters Protection Rule is a big win for states, municipalities, builders and developers, landowners and the American public," said Andrew Wheeler, EPA Administrator.

[Read More](#)

NEBRASKA STATE HOME BUILDERS ASSOCIATION'S

LEGISLATIVE BANQUET

Honoring the Senators of the Nebraska Unicameral

Thursday, March 5th, 2020

Cost: \$65 Per Person

or

CONTACT YOUR LOCAL HBA TO PARTICIPATE

The Lodge at Wilderness Ridge

1800 Wilderness Woods Place, Lincoln, Nebraska

6:00 pm Cocktails 7:00 pm Dinner

This annual event is our main advocacy event each year. Our members are able to meet their State Senators, and have the opportunity to work one on one to talk about the building industry and the challenges we face. All five of our local associations participate in this dinner and its success has continued to grow over the years.

Please reserve your seats early by emailing or calling your local association's Executive Officer or the phone number listed below. If you or your company would like to reserve a table of your own, the cost is \$520 for a table of eight, or \$65 per person. Again, the officers of the Nebraska State Home Builders Association look forward to seeing all of you at the Legislative Banquet.

RSVP: Call 402-435-6772 or email nhomebuilders@windstream.net

Deadline: February 28th by 5:00 PM

Make Checks payable to: NSHBA

Send to: P.O. Box 22931, Lincoln, NE 68542

**There is still time to sign up for Fall Protection Training
being Presented by NAHB".**

Free to NSHBA members. See page 2 for details.

Wallace "Wally" Kelberlau, Robert Kelberlau's father passed away January 28th. Visitation, and Funeral are on February 7th & 8th in Scribner. Our deepest condolences go out to Bob and his family.

Strong Attendance at 2020 Builders' Show Reflects Industry Optimism

Filed in [International Builders' Show](#) on January 23, 2020 •

Nearly 65,000 home building professionals from around the world filled the exhibit halls of the Las Vegas Convention Center as NAHB hosted one of the largest turnouts in recent years at the NAHB® International Builders' Show (IBS) Jan. 21-23.

IBS and the Kitchen & Bath Industry Show (KBIS) once again combined for the annual Design & Construction Week® (DCW), which drew a total of approximately 90,000 attendees.

"The strong attendance at this year's show reflects the positive outlook for the home building industry and the enthusiasm that our attendees have for the future," said Geoff Cassidy, NAHB senior vice president of exhibitions and meetings. "Attendees continue to seek the innovative products, education sessions and networking opportunities that only IBS can provide."

Exhibit space for IBS totaled approximately 600,000 square feet, where more than 1,400 exhibitors displayed the latest in building products and technology. [Read more...](#)

FALL PROTECTION TRAINING

NAHB, through a grant, will be sending a trainer to Nebraska for a 4 hour Fall protection Training Course on February 11th & 12th. This is a great opportunity for our members and another "member benefit" through their membership

The class will be for 4 hours with 2 breaks of 15 minutes.

February 11th - 5:30pm-9:30pm - Norfolk & Columbus HBA's
Location: Wisnieski Corporation, 56022 East HWY 275, Norfolk, NE

February 12th - 8:00am-Noon - Kearney, Grand Island, North Platte HBA's
Location: Kearney Concrete Co, 315 South Railroad St, Kearney, NE

To Register email the following: - Spots still open

Norfolk & Columbus HBA members email: norfolkeo@cablone.net

Kearney, Grand Island & North Platte HBA members email: barbieb07@gmail.com

Take Advantage of this Great Opportunity.

WASHINGTON UPDATE:

Labor Department Clarifies Joint Employer Rule

Four-part test provides certainty for employers.

http://nahbnow.com/2020/01/labor-department-issues-final-joint-employer-rule/?utm_source=newsletter&utm_medium=1-0120&utm_campaign=MMB2020

CNBC

Home price gains continued to heat up in November, with Phoenix, Charlotte and Tampa leading the way, S&P Case-Shiller index says

After cooling for much of last year, home price gains are accelerating again. Nationally, prices increased 3.5% annually in November, up from 3.2% in October, according to the S&P CoreLogic Case-Shiller National Home Price Index.

MarketWatch

Sales of new homes fell in December, but the future looks bright for the home-building industry

Sales of newly-constructed homes in the U.S. dropped 0.4% on a monthly basis in December to a seasonally-adjusted annual rate of 694,000, the government reported Monday.

New App Helps Builders Meet Accessibility Requirements of Fair Housing Act

Filed in [Codes and Regulations](#), [Multifamily](#) on January 24, 2020 • [2 Comments](#)

NAHB unveiled the Pocket Guide to the Fair Housing Act, a free app designed to help home builders, contractors and designers meet the accessibility requirements of the act, during the International Builders' Show in Las Vegas this week.

“HUD welcomes the efforts of this important housing industry partner in working to meet the needs of persons with disabilities,” said U.S. Department of Housing and Urban Development (HUD) Secretary Ben Carson. “This new app represents an exciting new tool in our collective effort to help ensure that home builders meet their Fair Housing Act obligations.”

“Through this free tool, NAHB strives to increase Fair Housing Act compliance within the housing industry and facilitate greater access to multifamily housing for persons with disabilities,” said NAHB Immediate Past Chairman Greg Ugalde.

The app was partially funded by an educational grant from HUD through the Fair Housing Initiatives Program. Staff from NAHB's legal, codes and technology departments made substantial in-kind contributions to the project. The app will enable builders and developers to determine if the Fair Housing Act's accessibility requirements apply to their housing project and, if so, provide a quick reference guide to the seven basic accessibility requirements for compliance with the law.

[Read more here....](#)





NSHBA GOLF TOURNAMENT June 12th, 2020

11:00 AM Check-in & Lunch
12:00 Shotgun Start

Dinner following Golf. \$90 per Golfer - - - \$360 per Team

what
if?



Housing Innovation
Marketplace
& Annual LIHTC Compliance Training
**NEW this year: March 16
Lender Workshop**

March 16-18, 2020
La Vista Conference Center



8:00 AM – 2:00 PM At La Vista Conference Center, 12520 Westport Parkway, La Vista, NE

The Housing Innovation Marketplace conference and annual LIHTC Compliance Training brings together approximately 600 community leaders and housing partners from across Nebraska and the country to discuss affordable housing and community development. Attend educational sessions, receive continuing education credits, network with colleagues and visit an array of great exhibitors all in one location.

Registration \$225 – [Click here to register](#)

The Value of NAHB Membership

NAHB Newsroom can be your resource for the latest, most complete news and information about the housing industry. NAHB also offers a full slate of [news publications](#) focused on a variety of home building industry topics.

Listen to podcasts, watch videos, visit various blogs - - - get informed.

HUD Secretary Cites Work to Ease Affordability Woes

Filed in [Affordability, International Builders' Show](#) on January 23, 2020 •

U.S. Department of Housing and Urban Development (HUD) Secretary Ben Carson said today he is committed to working with NAHB and other stakeholders to seek solutions to the nation's housing affordability crisis.

Speaking at the NAHB Leadership Council meeting in Las Vegas in conjunction with the International Builders' Show, Carson said: "Addressing our country's affordable housing challenges will take innovation not just in physical construction and development, but also innovation in developing housing choice. For example, municipalities may help alleviate barriers to renting apartments by providing renters with financing alternatives beyond a traditional lump-sum cash security deposit."

President Trump last year [signed an executive order](#) establishing the White House Council on Eliminating Regulatory Barriers to Affordable Housing. "This council, which I have the privilege to chair, is working with local leaders and citizens to identify and remove regulatory burdens that block affordable housing development," Carson said.

To assist the council's work, HUD is soliciting input on perceived barriers that limit development. "We encourage NAHB members to take advantage of this open window to provide your insights and ideas," Carson said.

Carson also announced that HUD has initiated a pilot program to give procurement preferences to small businesses whose principal office is located in an opportunity zone. Opportunity zones were established as part of the Tax Cuts and Jobs Act of 2017 to provide tax incentives for investors with capital gains to invest in underserved communities.

The pilot applies to procurements at or below the Simplified Acquisition Threshold, currently set at \$250,000, and typically set aside for small businesses. The pilot began on Jan. 1 and will run through June 30, 2020.

The secretary also congratulated NAHB on the launch of its newest mobile app, the [Pocket Guide to Fair Housing Act Accessibility](#). The app was partially funded by an educational grant from HUD and will enable builders and developers to determine if the Fair Housing Act's accessibility requirements apply to their housing project and, if so, provide a quick reference guide to the seven basic accessibility requirements for compliance with the law.

Read entire article [here](#)



Mead Lumber

Sears
Hometown Stores
Columbus
Norfolk Kearney



Members Save Millions
Start saving at nahb.org/savings



NEBRASKA HOSTS AREA 11 LEADERSHIP CONFERENCE

JULY 30TH & 31ST, 2020

OMAHA, NEBRASKA

SAVE THE DATE & MARK YOUR CALENDARS!

Registration information to follow once details are finalized

From: **Elliot Eisenberg, the Bowtie Economist** <elliott@graphsandlaughs.net>

Date: Thu, Jan 30, 2020 at 10:25 PM

Subject: Elliot's Brief Blog for Thursday, January 30, 2020

Struggling Sales

US new home sales fell to an annual rate of 694,000 in 12/19; a mildly disappointing end to a dismal decade which saw single-family new-homes sales average just 484,000/year. In the prior decade (2000-2009), single-family sales averaged 901,000, in the 1990s they were 700,000/year, in the 1980s 610,000/year, in the 1970s 656,000/year and in the 1960s 512,000/year. That said, 2019 sales topped 2018 sales by 10.3%.

From: **Elliot Eisenberg, the Bowtie Economist** <elliott@graphsandlaughs.net>

Date: Wed, Jan 22, 2020 at 10:22 PM

Subject: Elliot's Brief Blog for Wednesday, January 22, 2020

Global Growth

The IMF is predicting global growth of just 3.3% in 2020, but that's up from 2.9% in 2019, the slowest growth since the Great Recession. The improvement is due to aggressive global monetary easing, the US-China trade truce, diminished fears of a no-deal Brexit and an uptick in global trade growth from 1% in 2019 to 2.9%. Despite these positives, US growth is expected to slow to 2% from 2.3%.

From: **Elliot Eisenberg, the Bowtie Economist** <elliott@graphsandlaughs.net>

Date: Thu, Jan 23, 2020 at 10:21 PM

Subject: Elliot's Brief Blog for Thursday, January 23, 2020 **Hot House**

December existing home sales jumped 10.8% to a seasonally adjusted annual rate of 5.54 million, best since 2/18. That pushed up existing home sales in CY2019 to 5.344 million, up exactly 1,000 units compared to CY2018! Sales should rise only slightly in 2020. New construction will rise some, but existing sales are increasingly hamstrung by rising prices and inventory of just 1.4 million, the lowest level since at least 1982.

From: **Elliot Eisenberg, the Bowtie Economist** <elliott@graphsandlaughs.net>

Date: Thu, Jan 2, 2020 at 10:27 PM

Subject: Elliot's Brief Blog for Thursday, January 2, 2020

Fed Forecasts

A year ago, six Fed members saw short-term rates ending 2019 up by three-quarters of a point, 5 members saw them rising by half a point, 4 members by a quarter-point, and two members saw no change. In the end, the Fed lowered rates by three-quarters of a point. For what it's worth, 13 Fed members see no rate change in 2020, while four see rates rising by a quarter-point.

NEBRASKA STATE HOME BUILDERS ASSOCIATION

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Executive Committee

Robert Kelberlau
President

Don Wisnieski
1st Vice President

Mike Gray
Associate Vice President

Steve Long
Secretary

Josh Powell
Treasurer

Stan Poff
Past President

Barbara Byrd -
Executive Officer

Education: NAHB – Online Learning

NAHB has a new online learning portal. In this area, you can find and access on-demand courses, live online courses, webinars, replays and more. You can also track your online education via your online learning transcript. If you are looking for live, in person courses, please visit the [NAHB education calendar](#) for a complete list of events.

Builder Broker Webinar Series – Broker Builder Cooperation

The Builder Broker Webinar Series, moderated by Robert August from North Star Synergies, contains three insightful panel discussion webinars by some of the top brokers in the country. The first webinar will discuss techniques that work from market to market and help you increase qualified prospects, sales and closings; the second webinar will discuss promotional communication tips and tricks and standard builder rules and policies; the third webinar will discuss contracts, community tours, becoming a real estate board member and attending meetings and collaboration practices.

In **Broker Builder Cooperation Part II**, part of NAHB's **Builder Broker Webinar Series (hosted on Wednesday, February 12 at 2-3 pm)**, our expert panel will share best practices including promotional communication, event invitation and participation monitoring, thank-you campaigns and transaction communication.

In **Broker Builder Cooperation Part III**, part of NAHB's **Builder Broker Webinar Series (hosted on Wednesday, February 19 at 2-3 pm)**, our expert panel will share best practices for consideration and collaboration practices, frequency of communication, attendance at real estate broker meetings and visiting real estate broker offices.

More Information

NSHBA Mission Statement

The Nebraska State Home Builders Association represents the residential and light commercial building industry at the state level and assists local associations and individual members by pursuing a suitable environment to ensure the vitality of the building industry for the benefit of its members, and to promote quality & affordable housing for the people of Nebraska.

